



## **MEDIA RELEASE**

**DKSH and XiGo Nanotools sign up in Taiwan, Thailand, Singapore, and Malaysia**

**DKSH, the leading Market Expansion Services provider with a focus on Asia, and US instrument manufacturer XiGo Nanotools sign an exclusive contract for Taiwan, Thailand, Singapore, and Malaysia.**

**DKSH Taiwan Ltd.**

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XiGo Nanotools is a technology company that provides innovative solutions to help scientists better understand nanoparticle structure and is the only company which utilizes NMR technology for particle surface analysis. Compared to traditional methods, XiGo is considerably more cost-friendly and requires less maintenance services. It delivers highly reliable testing results and is able to analyze undiluted liquids, taking less than 10 minutes where traditional methods take 10 hours. XiGo's major application areas include pharmaceuticals, energy storage, milling and grinding, cosmetics, paints, electronics, and cements.

DKSH's dedicated sales and services teams offer XiGo top-notch Market Expansion Services and provide sales, marketing, project management, and after-sales services. The partnership with DKSH enables XiGo to react quickly to local opportunities, and build upon DKSH's established reputation in the instruments market, benefitting from the strong network in Taiwan, Thailand, Singapore, and Malaysia.

Sean Race, President of XiGo Nanotools, says: "We are delighted to add DKSH to the XiGo distribution team. DKSH is a well known provider of instruments to measure nanoparticles in Asia, with a team of sales and support professionals in this region without equal. We share DKSH's vision of XiGo's future in Asia, and look forward to a long and prosperous relationship."

Jacky Lin, Department Manager of Research Instruments at DKSH Taiwan, emphasizes: "XiGo's highly efficient technology will meet with great interest Taiwan, Thailand, Singapore, and Malaysia. XiGo has a strong customer-focused approach, and we are looking forward to a fruitful and successful cooperation."

**For further information please contact:**

**DKSH Taiwan Ltd.**

Weilun Tsao, Regional Business Development Manager  
10th floor, No. 22, Lane 407, Ti Ding Blvd., Sec. 2, Neihu Technology Park, Taipei 114, Taiwan  
Phone +886 2 8752 7293, Fax +886 2 8751 8688  
weilun.tsao@dksh.com, [www.dksh.com/technology](http://www.dksh.com/technology)