

MEDIA RELEASE

DKSH and Dossche Mills to team up in Thailand

DKSH Management Ltd.
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DKSH, the leading Market Expansion Services Group with a focus on Asia, and Dossche Mills, a major European flour mill, have entered into a strategic distribution partnership for Thailand.

Zurich, June 28, 2011 – DKSH and Dossche Mills have finalized and signed an exclusive agreement that will lead to a new phase of expansion for Dossche Mills in Thailand, where DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals and food ingredients, will provide marketing, sales, distribution, and logistics services in this strategically important market in South East Asia.

DKSH will distribute Dossche Mills' wheat flour to the bakery industry, where it will be used in various applications such as bread, pastries, and cream fillings. End users like President Bakery or Thai Airways Catering appreciate the first-class quality Dossche Mills offers.

"We are delighted that Dossche Mills has chosen DKSH as their Market Expansion partner in Thailand. This collaboration fits very well into our strategy for growth and underlies the expansion of our services for the confectionery and bakery industries in South East Asia. In our brand new confectionery and bakery innovation center in Bangkok we are able to offer topnotch application support and formulation concepts that create even better opportunities for our suppliers," says David Macdonald, Vice President global Business Line Food & Beverage Industry.

Dossche Mills is a major European wheat flour mill. Its divisions also produce and supply bakery ingredients and frozen dough. The company was founded in 1875 and is part of the Dossche Group of Companies, a family-owned entity. The Group owns 12 production sites located throughout Belgium, France, and Poland, where a total of 1,000 people are employed.

About DKSH

DKSH is the leading Market Expansion Services Group with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets.

With 610 business locations in 35 countries – 590 of them in Asia – and 22,500 specialized staff, it is one of the top 20 Swiss companies ranked by sales and employees. In 2010, DKSH generated annual gross

revenues of CHF 10 billion.

DKSH's **Business Unit Performance Materials** is a leading specialty chemicals distributor and global provider of Market Expansion Services for performance materials. The Business Unit sources, develops, markets, and distributes a wide range of specialty chemicals and food ingredients to business partners in the specialty chemicals, food and beverage, pharmaceutical, and personal care industries.

With 69 business locations in 24 countries and 1,000 specialized staff, Business Unit Performance Materials generated annual gross revenues of CHF 749 million in 2010.

Visit us at: www.dksh.com/performancematerials and
www.youtube.com/user/DKSHGroup

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